

THÉRÈSE & DAVID'S MARKET AT A GLANCE[®] HOME SALES

UTILIZING THE LATEST MLS DATA
TO GIVE YOU INSIGHT INTO OUR LOCAL RESIDENTIAL MARKET

◆ NUMBER OF HOMES SOLD IN THE LAST YEAR AND THEIR AVERAGE PRICE

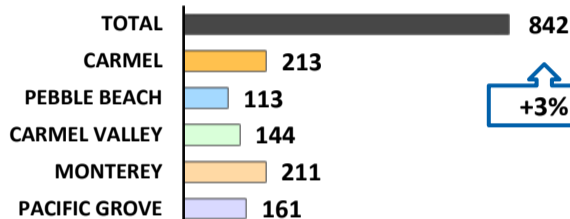
◆ FORECASTING THE LOCAL MARKET'S TREND BY TRACKING THE NUMBER OF BUYERS UNDER CONTRACT



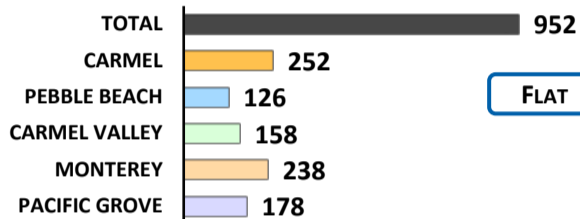
OCTOBER 31, 2017

MONTEREY PENINSULA MARKET OVERVIEW

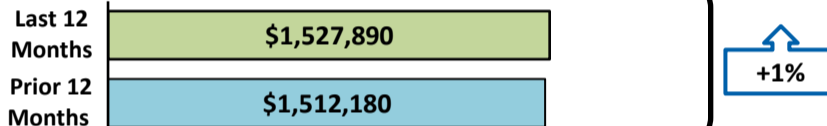
Home Sales



BUYERS UNDER CONTRACT

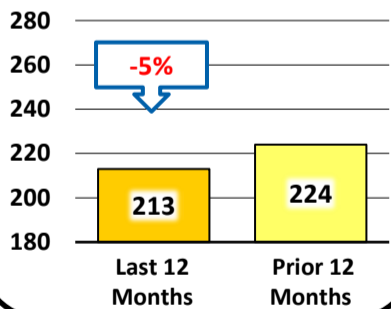


AVERAGE PRICE OF ALL HOMES SOLD ON THE MONTEREY PENINSULA

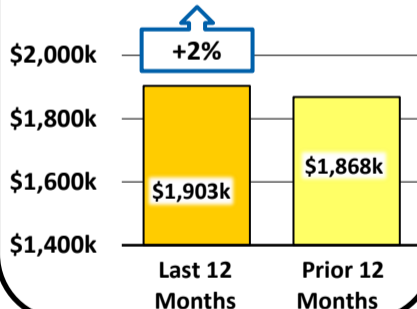


C A R M E L

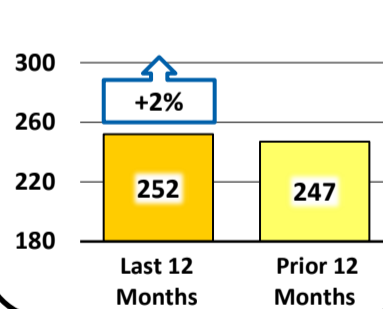
HOME SALES



AVERAGE SELLING PRICE

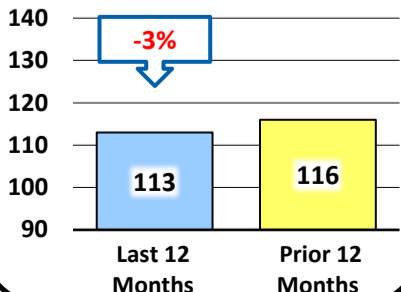


BUYERS UNDER CONTRACT

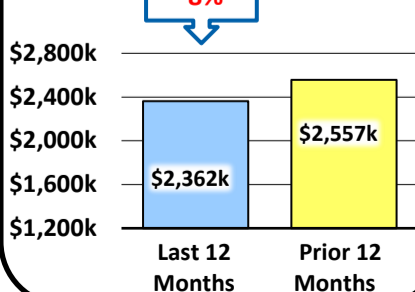


P E B B L E B E A C H

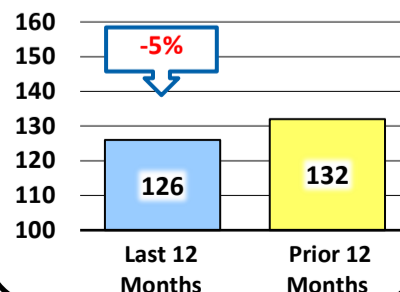
Home Sales



AVERAGE SELLING PRICE

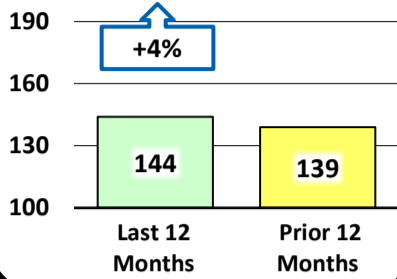


BUYERS UNDER CONTRACT

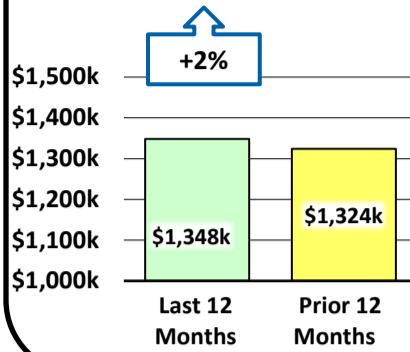


C A R M E L V A L L E Y

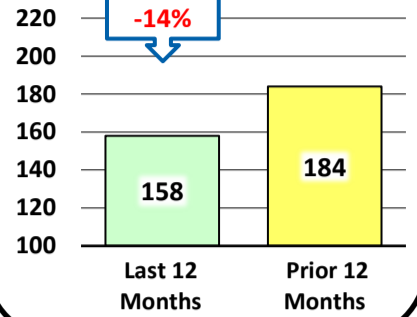
Home Sales



AVERAGE SELLING PRICE

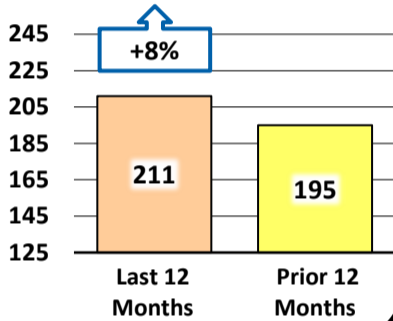


BUYERS UNDER CONTRACT

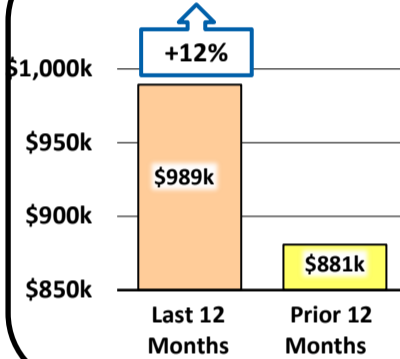


M O N T E R E Y

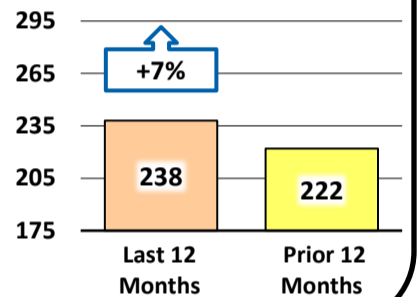
Home Sales



AVERAGE SELLING PRICE

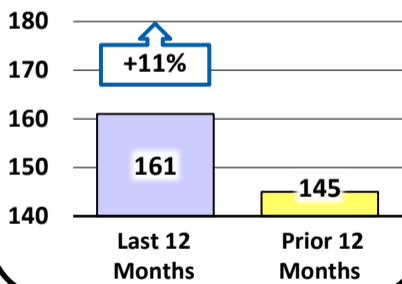


BUYERS UNDER CONTRACT

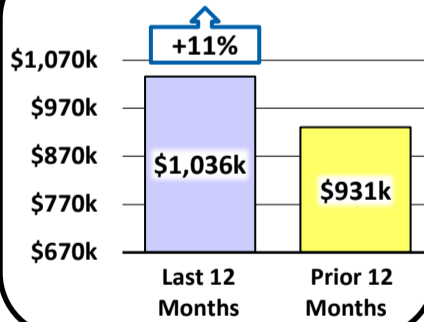


P A C I F I C G R O V E

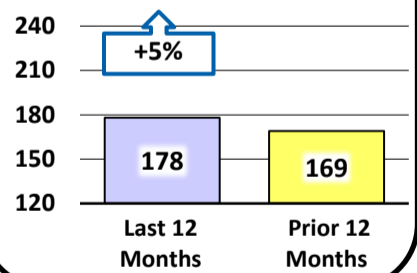
Home Sales



AVERAGE SELLING PRICE



BUYERS UNDER CONTRACT



Welcome to the **NOVEMBER 1, 2017** edition of our **Market at a Glance** © In it, we compare sales data for single family homes on the Monterey Peninsula; from the most recent 12 month period with that of the prior year. We report the actual number of home sales, their average sale prices and the number of Buyers under contract, which forecasts the likely sales trend going forward. It's a conversation starter. Let's talk!

In general, home sales are **UP 3%** (Year over Year). Sale prices (YOY) are **UP 1%**. All areas of the Monterey Peninsula are **UP** in average sales price. Inventory levels are below average. Buyers under Contract is **FLAT** (YOY). Click or call us with questions, comments AND your kind referrals in the last quarter of 2017.

For more detailed market information visit:

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