



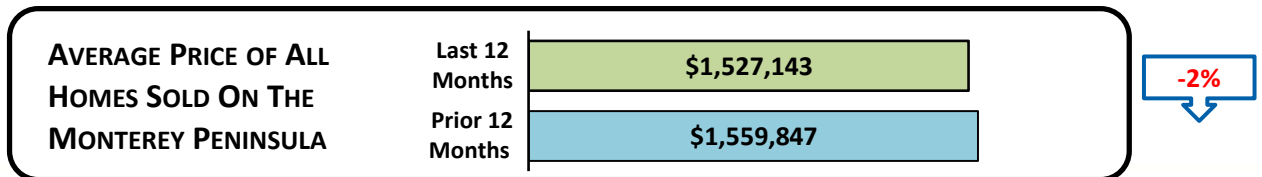
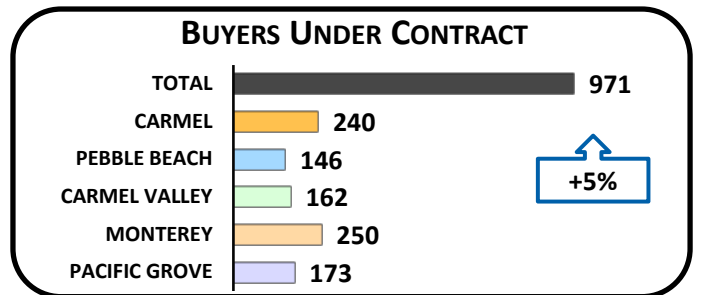
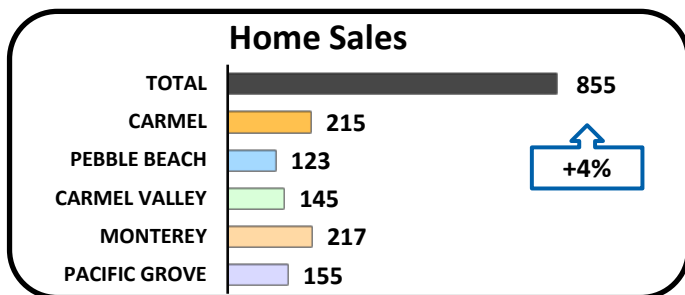
# THÉRÈSE & DAVID'S MARKET AT A GLANCE<sup>®</sup> HOME SALES

UTILIZING THE LATEST MLS DATA  
TO GIVE YOU INSIGHT INTO OUR LOCAL RESIDENTIAL MARKET

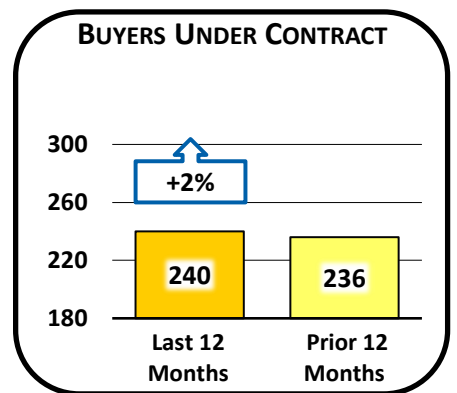
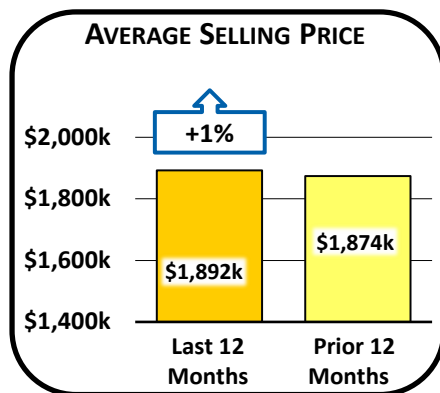
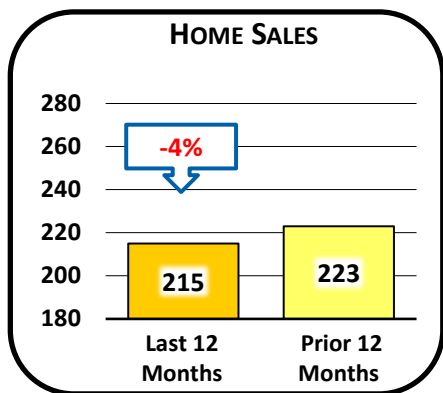
- ◆ NUMBER OF HOMES SOLD IN THE LAST YEAR AND THEIR AVERAGE PRICE
- ◆ FORECASTING THE LOCAL MARKET'S TREND BY TRACKING THE NUMBER OF BUYERS UNDER CONTRACT

JANUARY 31, 2018

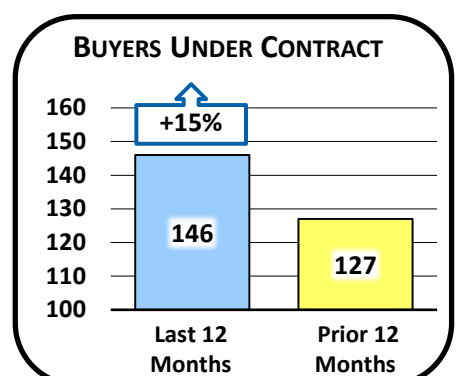
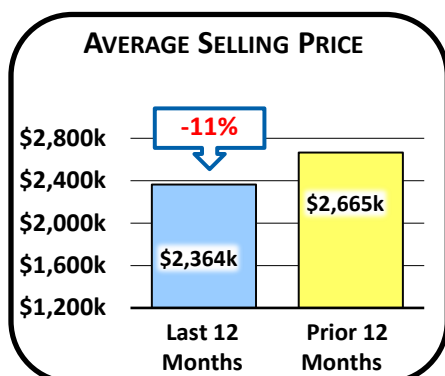
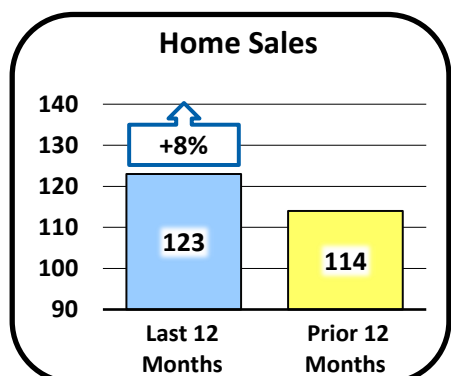
## MONTEREY PENINSULA MARKET OVERVIEW



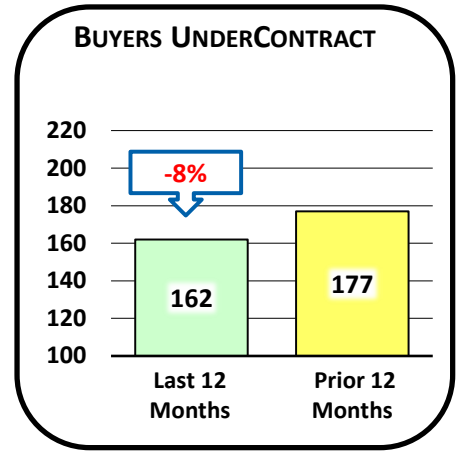
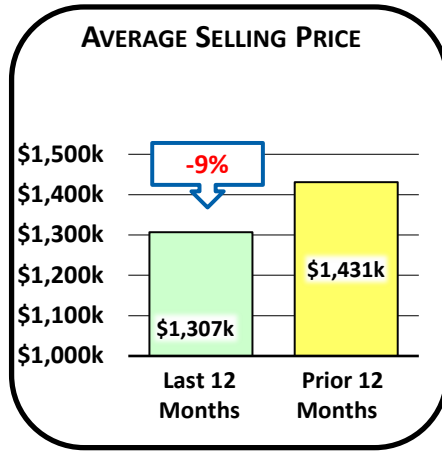
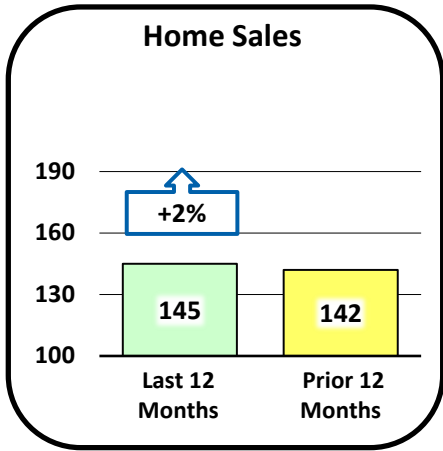
## C A R M E L



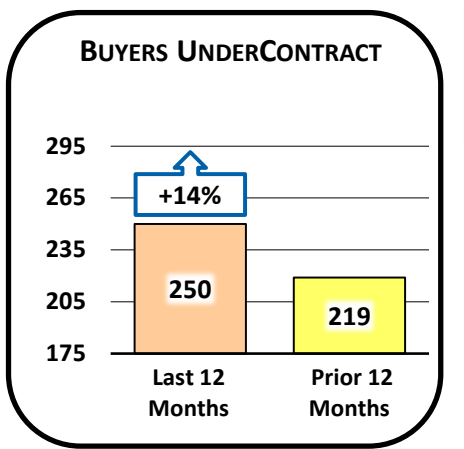
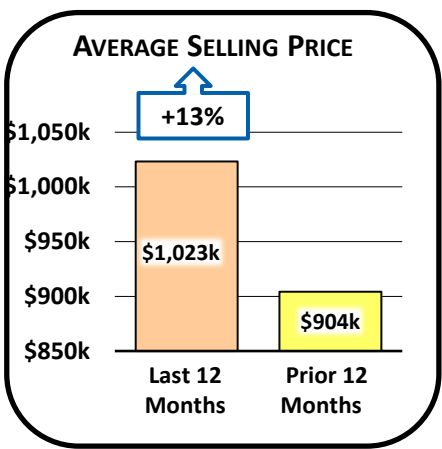
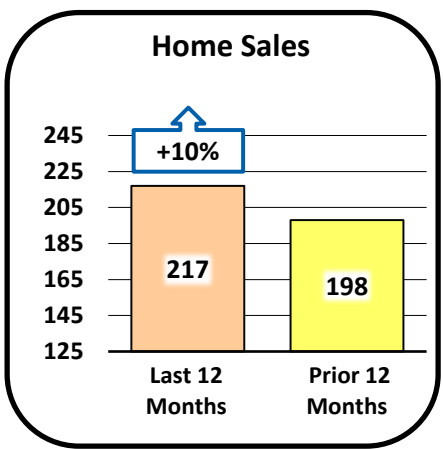
## P E B B L E B E A C H



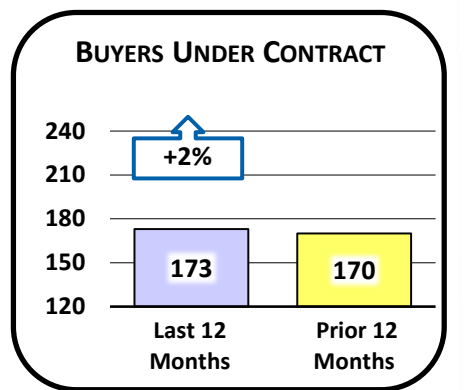
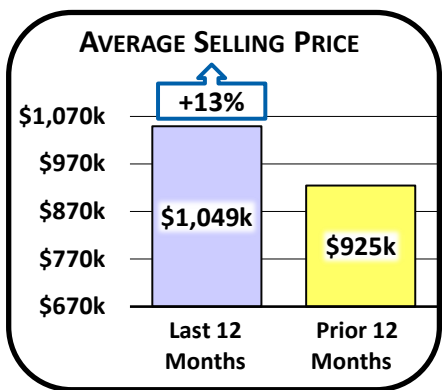
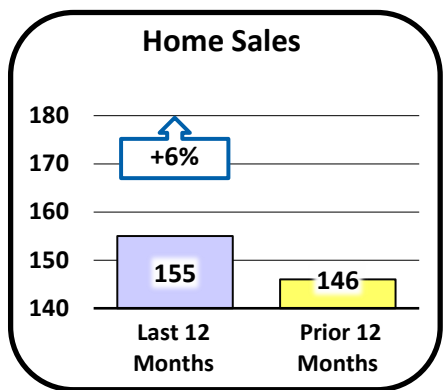
## C A R M E L V A L L E Y



## M O N T E R E Y



## P A C I F I C G R O V E



Welcome to the **FEBRUARY 1, 2018** edition of our **Market at a Glance** © In it, we compare sales data for single family homes on the Monterey Peninsula; from the most recent 12 month period with that of the prior year. We report the actual number of home sales, their average sale prices and the number of Buyers under contract, which forecasts the likely sales trend going forward. It's a conversation starter. Let's talk!

In general, home sales are **UP 4%** (Year over Year). Sale prices (YOY) are **DOWN -2%**. All areas of the Monterey Peninsula are **UP** except Pebble Beach and Carmel Valley in average sales price. Inventory levels are below average. Buyers under Contract is **UP 5%** (YOY). Click or call us with questions, comments AND your kind referrals in 2018.

For more detailed market information visit:

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831-238-1186 | 831-238-0653



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